

Message Text

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PAGE 01 TOKYO 04748 040940Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

-----040942Z 049179 /20

R 040750Z APR 77

FM AMEMBASSY TOKYO

TO USDOC WASHDC

INFO SECSTATE WASHDC 6640

UNCLAS TOKYO 4748

FOR OIM/WELCH

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: TC JUNE ANALYTICAL CHEMISTRY SHOW - 3RD LOCAL
SOLICITATION STATUS REPORT - WEEEEK ENDING APRIL 1, 1977

1. PA'S RECEIVED FROM OIM: FIVE - 1) CALBIOCHEM,
2) EXTRANUCLEAR LABS, 3) LASER ANALYTICS, 4) NORLAND IND,
5) FLOW TECHNOLOGY

2. PA'S RECEIVED LOCALLY: THIRTEEN

1) ASTECH CORP REPRESENTING A) ELECTRONIC NAVIGATION,
B) ENVIROTECH, C) PRAXIS
2) DAINI SEIKOSHA REPRESENTING A) AUSTIN SCIENCE,
B) DU PONT INSTRUMENTS, C) ORTEC
3) DURRUM INSTRUMENTS
4) EDAX INTL
5) FARRAND OPTICAL
6) INTL LIGHT INC
7) JASCO REPRESENTATING A) DIGILAB, B) INSTRUMENTATION LAB,
C) OCEANOGRAPHY INTL
8) NEOTEC INSTRUMENTS
9) NOZAKI CO REPRESENTING A) HIAC, B) SCIENCE SPECTRUM
10) PHYSICAL ELECTRONICS
11) TRACTOR NORTHERN

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PAGE 02 TOKYO 04748 040940Z

12) TRADEWELL CORP REPRESENTING A) CENTRY SYSTEMS,
B) SIPIN CO

13) RIKEI CORP REPRESENTING A) INFRARED IND, B) PAR,

3. PA'S EXPECTED FROM OIM: FOURTEEN

1) ARBOR LABS
2) CARSON ALEXIOUS
3) DELTA SCIENTIFIC

- 4) ECCO SCIENCE
- 5) LAB DATA CONTROL
- 6) MICROMETRICS
- 7) PERKIN ELMER, COLEMAN INSTRUMENTS DIV.
- 8) PURVIS SYSTEMS
- 9) REGIS CHEMICAL
- 10) SCHOEFFEL
- 11) SPECTRA PHYSICS
- 12) SPECTRUM INDUSTRIES
- 13) SUPELCO
- 14) UNIGON

4. PA'S TO BE SUBMITTED LOCALLY: THREE

- 1) HEWLETT-PACKARD
- 2) SANYO TRADING REPRESENTING A) APPLIED COLOR,
B) WILKS SCIENTIFIC
- 3) SPEX INDUSTRIES

5. SUMMARIZING PARA ONE THRU FOUR ABOVE TC COUNTS
TOTAL 35 PARTICIPANTS REPRESENTING 45 EXHIBITORS.

6. TC HAS MORE THAN HALF DOZEN PENDINGS AND HAS
CLOSED ACTIVE SOLICITATION ACTIVITIES. SUGGEST OIM
WAITLIST ADDITIONAL POTENTIAL PARTICIPANTS UNTIL
TC CAN DETERMINE SPACE AVAILABILITY.

7. SAPPORO CONSULATE WILL CONDUCT PRE-EXHIBITION
CATALOG SHOW, JUNE 2 AND 3. PLS SEND PRODUCT
BROCHURES IN ACCORDANCE WITH EXISTING PROCEDURES.
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PAGE 03 TOKYO 04748 040940Z

SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770116-0370
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1977/newtext/t19770489/aaaaczwi.tel
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2900155
Secure: OPEN
Status: NATIVE
Subject: TC JUNE ANALYTICAL CHEMISTRY SHOW - 3RD LOCAL SOLICITATION STATUS REPORT - WEEEEK ENDING APRIL 1, 1977
TAGS: BEXP, JA
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a95579aa-c288-dd11-92da-001cc4696bcc
Review Markings:
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